**Subject: Request for informational support regarding the adoption of “Wissenbilanz” method by R&D units of Armed Forces of German-speaking countries**

Dear Sirs:

Researching Performance Management Systems in their relation to various cyber space and cyber security applications acquired the high priority in the activities of Israel Defence Forces (IDF).

Our interest was initially framed by MERITUM “Measuring Intangibles to Understand and Improve Innovation Management” Project funded by the European Commission. The project led us to “Wissenbilanz”, an innovative methodology of measuring actual contributions made by intellectual human capital of a business organization, the system that appeared than acquired its particular widespread within your German-speaking part of the Humanity during the last two decades.

We’re pretty well aware of this method as, for example, being supported and broadly promoted by Bundesverband Wissenbilanziering e.v. (BVWB) in the Federal Republic of Germany as well as it being widely used in a frame of Government-funded University Education in the Federal Republic of Austria.

The subject of our key interest is a current degree of adoption and operational utilization (data, metrics, methodology) of this “Wissenbilanz” or – similar Human Capital measurement systems within R&D units of Armed Forces of German-speaking countries: Federal Republic of Germany, Federal Republic of Austria and Swiss Confederation.

Dear Sirs, your kind attention to our request and your detailed informational support lying fully within the frame of consistent international cooperation of Armed Forces of our countries is highly appreciated.

With best regards