

Instructions for 3 June 13:00-14:30
Quota Case

Overnight – Read general (and confidential instructions?)

13:00-13:45 Prepare individually and by role

	US	Zapata
Ministry of Defense	a. Simona b. Gal	c. Michal d. Ram
Ministry of Trade	a. Davide b. Ido	c. Randall d. Amir
Foreign Ministry	a. Nitin b. Sima	c. Amihai +Avi d. Kheong

13:00-13:20/25 Read role instructions and prep individually
13:20/25-13:45 Form groups of 2 (or 3) and prepare. Would suggest:
Interests
Options
Alternatives
Communication
Plus ???

13:45-14:30 Negotiate and write instructions (approximately 1 page?) for US or Zapatan negotiator. In this round, you will be negotiating with the representatives of the two other agencies in your country to develop negotiating instructions for your country's negotiator, who will be appointed by, under the supervision of, and report to either the Prime Minister (Zapata) or the President (US). Your objective is to provide your country's envoy with instructions that allow him/her to conduct negotiations in the best interests of your country.

Group A (US) – Simona, Davide, Nitin
Group B (US) - Gal, Ido, Sima
Group C (Zapata) - Michal, Randall, Amihai+Avi
Group D (Zapata) - Ram, Amir, Kheong

By 15:00 Please send me your negotiated instructions on WhatsApp or email at khyatt@cmpartners.com